



Lubrication TransformationSM Services

Quantify & Design



Keeping contamination under control.®

Quantifying and Designing Your Lubrication TransformationSM Process

Des-Case offers several approaches to help you review the current state of your program and develop plans for moving forward.

Lite



Using this option, you are able to use Des-Case evaluation tools yourself to gain a better understanding of how you measure up against world-class lubrication programs. The materials give you specific areas to focus on, an estimation of current losses, and provide general recommendations for improvements. This option also includes a review of the results with Des-Case's technical team to help address any questions you may have along with implementation support.

Full



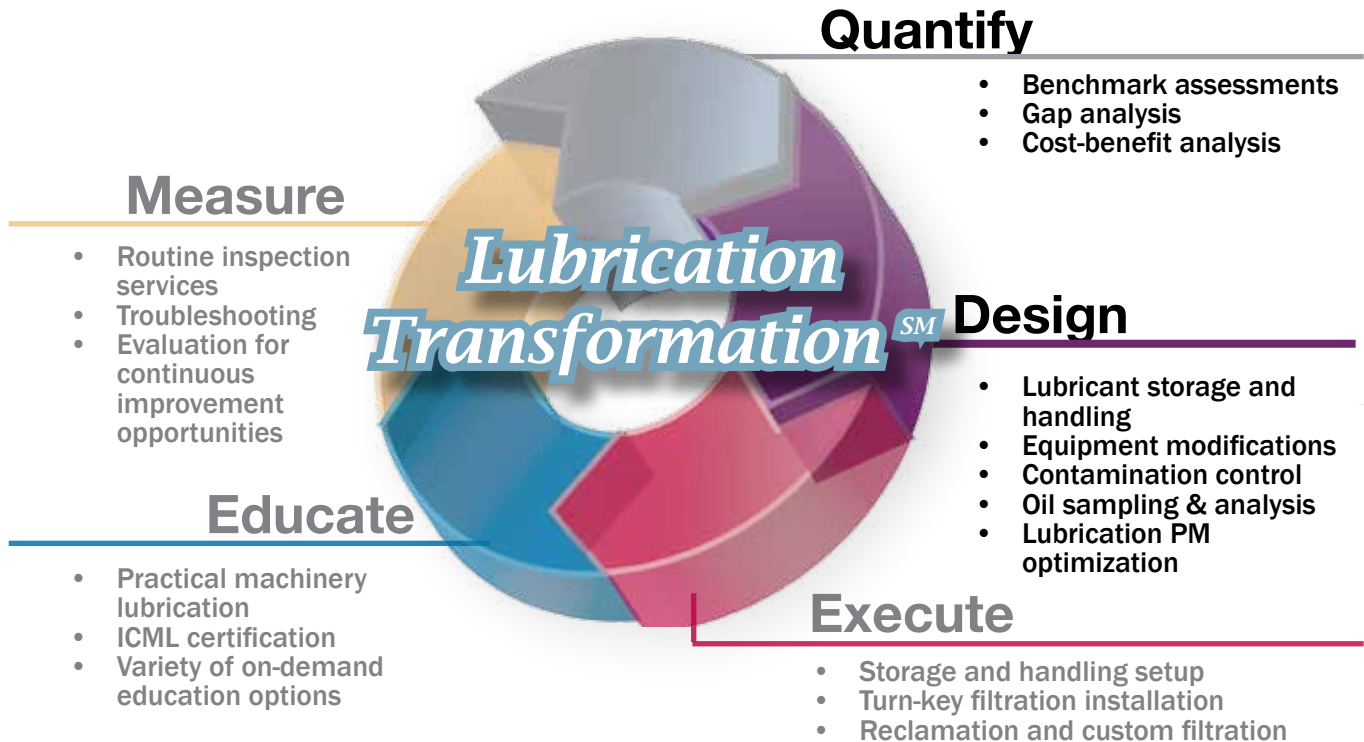
This option is designed to support one plant, and includes a three-day site visit by Des-Case personnel to assist you in your assessment. Specific recommendations are then made for your particular circumstances. The final report includes photos of your equipment, detailed gap analysis and return on investment prioritization, a detailed project plan and implementation support.

Enterprise

This is most often a combination of the above, with specific types of plants first being assessed, and then applying those findings across the enterprise.

| | Assessment Lite | Full Assessment | Enterprise Assessment |
|--|---|---|--|
| Benchmark Survey | Benchmark score in each of the ten key categories of precision lubrication based on a 50-question survey. | Benchmark score in each of the ten key categories of lubrication best practices based on 50-question survey. On-site personnel can help you complete this survey. | Benchmark scores in each of the ten key categories of lubrication best practices based on 50-question survey for each plant, plus a ranking of each plant relative to others in the same business unit. |
| Gap Analysis and Category Specific Recommendations | General recommendations for best practices in each of the ten categories of precision lubrication. | Customized recommendations for best practices in each of the ten categories of precision lubrication, including a plant-specific gap analysis. | Customized recommendations for best practices in each of the ten categories of precision lubrication, including a plant-specific gap analysis based on a representative sample of plants included in the enterprise assessment (lower quartile, average, and upper quartile performers). |
| Business Case Analysis | Estimation of current losses due to substandard lubrication practices. | Estimation of current losses due to substandard lubrication practices and investment analysis detailing return on investment for implementing specific action items. | Estimation of current losses due to substandard lubrication practices for each plant and business unit-wide investment analysis detailing return on investment for implementing recommended action items. |
| Project Plan and Action Item List | General list of recommended action items based on specific responses to the benchmark survey. | Specific list of recommended action items based on response to the benchmark survey, plus a detailed project plan including action items, timelines and implementation support. | List of recommended action items for each plant, based on response to the benchmark survey, plus a detailed project plan including action items, timelines, and implementation support. |
| Post-Survey Wrap Up and Support | Two hour teleconference with Des-Case project planner, plus ongoing implementation support. | Four hour post-survey report and strategy session, ongoing implementation support and monthly project review sessions via teleconference. | Four-hour post-survey business unit-wide report and strategy session, ongoing implementation support and monthly project review sessions via teleconference. |

Part of an Overall Lubrication Transformation SM



The Bottom Line

Now, implementing lubrication best practices – including maintaining clean, dry lubricants—and gaining the profitability that goes along with it, is easier than ever. Des-Case's technical team can help you evaluate where you are, give you guidance on where to go, and provide the tools to get you there.

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